[The official language for TonenGeneral Sekiyu's filings with the Tokyo Stock Exchange and Japanese authorities, and for communications with our shareholders, is Japanese. We have posted English versions of some of this information on this website. While these English versions have been prepared in good faith, TonenGeneral Sekiyu does not accept responsibility for the accuracy of the translations, and reference should be made to the original Japanese language materials.]



Consolidated Financial Results for the Second Quarter 2013 (Japanese GAAP basis)

August 14, 2013

Company name: TonenGeneral Sekiyu K.K. Listed on: Tokyo Stock Exchange Code number: 5012 URL: http://www.tonengeneral.co.jp

Representative: J. Mutoh Representative Director and President

Contact person: K. Kai Manager, Media Relations, Public and Government Relations, EMG Marketing Godo Kaisha Tel: 03-6713-4400

Scheduled date of filing Quarterly Securities Report: August 14, 2013 Scheduled date of start of dividends payment: September 12, 2013 Preparation of presentation material for quarterly results: Yes

Briefing for institutional investors: Yes

(Amounts shown in truncated millions of yen)

1. Consolidated financial results for the second quarter 2013 (January 1, 2013 through June 30, 2013)

(1) Operating results

(Percentage figures are the changes from the same period prior year)

	Net sales		Net sales		Operating in	come	Ordinary inc	come	Net incon	ne
	Million yen	%	Million yen	%	Million yen	%	Million yen	%		
2QYTD 2013	1,556,683	15.7	30,942	_	27,979	_	15,048	_		
2QYTD 2012	1,345,659	3.1	(14,449)	_	(14,245)	_	(1,362)	_		

(Note) Comprehensive income: 15,060 Million yen [-%] for 2QYTD 2013 (1,019) Million yen [-%] for 2QYTD 2012

	Net income per share	Diluted net income per share
	Yen	Yen
2QYTD 2013	41.29	41.28
2QYTD 2012	(2.56)	_

(2) Financial position

(=) = 111111111111111	Poblition				
	Total assets	Net assets	Shareholders' equity ratio		
As of	Million yen	Million yen	%		
Jun. 30, 2013	1,335,997	296,463	22.1		
Dec. 31, 2012	1,385,014	288,384	20.8		

(Reference) Net assets excluding minority interests and subscription rights to shares:

295,481 Million yen as of June 30, 2013 287,563 Million yen as of December 31, 2012

2. Dividends

	Annual dividend							
	1st quarter end	2nd quarter end	3rd quarter end	Year-end	Full-year			
2012	_	19.00	_	19.00	38.00			
2013	_	19.00						
2013(Forecast)			_	19.00	38.00			

(Note) Revision to the most recent dividend forecast: No

3. Projected consolidated operating results for 2013 (January 1, 2013 through December 31, 2013)

(Percentage figures are the changes from the same period prior year) Net income Net sales Operating income Ordinary income Net income per share Million yen Million yen Million yen Million yen Yen Full year 3,200,000 14.1 52,000 90.5 48,000 113.1 25,000 (54.4)68.60

(Note) Revision to the most recent consolidated earnings forecast: Yes

* Notes

- (1) Change in major subsidiaries in the current quarter year-to-date (change in designated subsidiaries resulting in a change in the scope of consolidation): No
- (2) Adoption of special accounting method in preparing quarterly consolidated financial statements: No

(3) Change in accounting method, change in accounting estimates and restatements

a. Change in accounting method with accounting standards revisions : No b. Change in accounting method other than above c. Change in accounting estimates : No d. Restatements : No

(4) Number of shares issued (Common Stock)

a. Number of shares issued at the end of period (includes treasury stock) 2Q2013 565,182,000 shares Full year 2012 565,182,000 shares b. Number of treasury stock at the end of period 2Q2013 200,766,276 shares Full year 2012 200,628,166 Shares

c. Average number of shares during the period

2QYTD2013 364,488,232 shares 2Q YTD 2012 531,436,165 Shares

Review status of Quarterly Securities Report (Shihanki-Houkokusho) for the second quarter 2013

This report is not required to be included and is not included in the scope of external audit quarterly review conducted pursuant to the Financial Instruments and Exchange Act of Japan. However, PricewaterhouseCoopers Aarata has separately completed their quarterly review of the quarterly consolidated financial statements included in "Financial information," a part of the Quarterly Securities Report for the Second Quarter 2013. The auditor expressed the conclusion on August 13, 2013 that "nothing has come to our attention that causes us to believe that the quarterly consolidated financial statements do not present fairly, in all material respects, the consolidated financial position of the Company and its consolidated subsidiaries as of June 30, 2013, the results of their operations and their cash flows for the six-month period then ended in conformity with accounting principles for quarterly consolidated financial statements generally accepted in Japan."

Explanatory note on the use of projections / other notes

This filing contains forward-looking statements based on projections and estimates that involve many variables. TonenGeneral Sekiyu K.K. (the "Company") operates in an extremely competitive business environment and in an industry characterized by rapid changes in supply-demand balance. Certain risks and uncertainties including, without limitation, general economic conditions in Japan and other countries, crude and product prices and the exchange rate between the yen and the U.S. dollar, could cause the Company's results to differ materially from any projections and estimates presented.

For further information regarding the projections above, please refer to (Attachments) "1. Discussion of quarterly consolidated financial results (3) Discussion of projected consolidated operating results" on page 3.

(Reference) Summary of non-consolidated financial results

1. Non-consolidated financial results for the second quarter 2013 (January 1, 2013 through June 30, 2013)

(1) Operating results

(Percentage	figures	are	the	changes	from	the	came	neriod	prior	Vear)	١
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	Net sales		Net sales Operating income		Ordinary income		Net income	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
2QYTD 2013	1,485,123	9.8	29,769	_	28,721	_	20,269	-
2QYTD 2012	1,352,325	3.8	(13,071)	_	(12,260)	_	(6,657)	-

	Net income per share	Diluted net income per share
	Yen	Yen
2QYTD 2013	55.61	55.61
2QYTD 2012	(11.80)	-

(2) Financial position

	Total assets	Net assets	Shareholders' equity ratio
As of	Million yen	Million yen	%
Jun. 30, 2013	1,308,886	274,621	21.0
Dec. 31, 2012	1,399,502	261,309	18.7

(Reference) Net assets excluding subscription rights to shares:

274,548 Million yen as of June 30, 2013

261,309 Million yen as of December 31, 2012

2. Projected non-consolidated operating results for 2013 (January 1, 2013 through December 31, 2013)

(Percentage figures are the changes from the same period prior year)

		Net sales		Operating income		Ordinary income		Net inco	ome	Net income per share
I		Million yen	%	Million yen	%	Million yen	%	Million yen	%	Yen
	Full year	3,000,000	9.8	50,000	122.0	48,000	151.9	32,000	(28.4)	87.80

(Note) Revision to the most recent consolidated earnings forecast: Yes

(Attachments)

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1. Discussion of quarterly consolidated financial results

(1) Discussion of consolidated operating results

Consolidated net sales for the second quarter year-to-date period amounted to 1,556.7 billion yen, an increase of 211.0 billion yen versus the same period of the previous year, mainly due to higher product prices in response to rising raw material costs caused by the recent yen depreciation.

Consolidated operating income was 30.9 billion yen, an increase of 45.4 billion yen versus the same period of the previous year, due to inventory valuation gains mainly caused by crude and product price increases during the period and an improvement in the business results of the Oil and Chemical segments as described below.

Consolidated ordinary income, which includes non-operating items such as foreign exchange losses, equity in earnings of affiliates, and interest expense, was 28.0 billion yen, an increase of 42.2 billion yen versus the same period of the previous year. Consolidated net income which includes extraordinary items and income taxes was 15.0 billion yen, an increase of 16.4 billion yen versus the same period last year.

Operating income by segments discussed below excludes all goodwill amortization expense related to the acquisition of the interest in EMG Marketing Godo Kaisha (8.5 billion yen in the current year's second quarter year-to-date period) which has not been allocated to segments.

a. Oil segment

Oil segment income was 27.2 billion yen, an increase of 40.2 billion yen versus the same period last year. Inventory effects during the current period were 24.1 billion yen, a 33.2 billion yen increase versus the same period previous year. Oil segment income excluding inventory effects was 3.1 billion yen, a 7.0 billion yen increase versus the same period of the previous year. The result benefits from lower operating expenses and the additional contribution to the Oil business attributable to the newly consolidated subsidiary EMG Marketing Godo Kaisha and synergies realized following the acquisition of EMG Marketing Godo Kaisha, more than offset drop in oil margins.

Oil segment income compared with the same period of the previous year

(Unit: billion yen)

	2Q YTD 2013	2Q YTD 2012	Difference
Segment income (loss) as reported	27.2	(13.1)	40.2
Inventory effects	24.1	(9.1)	33.2
Segment income (loss) excluding above inventory effects	3.1	(4.0)	7.0

b. Chemical segment

Chemical segment income was 12.2 billion yen, a 13.6 billion yen increase from the same period of the previous year, mainly due to improvements in commodity product margins. Inventory effects included in Chemical segment income were 1.8 billion yen in the current period and none in the prior period.

(2) Discussion of consolidated financial condition

a. Total assets, liabilities and net assets

Total assets as of June 30, 2013 were 1,336.0 billion yen, a 49.0 billion yen decrease from December 31, 2012, mainly due to a decrease in trade accounts receivable, which is partly offset by an increase of cash and deposits and inventory value reflecting higher product prices. Liabilities as of June 30, 2013 amounted to 1,039.5 billion yen, a 57.1 billion yen decrease from December 31, 2012, mainly due to a decrease in trade accounts payable and gasoline taxes payable, which is partly offset by an increase in commercial paper. Total net assets as of June 30, 2013 amounted to 296.5 billion yen, an 8.1 billion yen increase from December 31, 2012.

b. Cash flows

At the end of June 2013, the outstanding balance of cash and cash equivalents was 27.5 billion yen, an increase of 14.2 billion yen versus December 31, 2012. Key factors influencing cash flows are summarized below.

In the second quarter year-to-date period, cash flows from operating activities were positive 6.8 billion yen versus a negative 44.3 billion yen in the same period last year. Positive factors such as income before income taxes and minority interests and an income tax refund outweighed negative factors such as an increase in working capital.

Cash flows from investing activities were negative 3.7 billion yen versus the negative 337.5 billion yen driven largely by the EMG Marketing Godo Kaisha acquisition in the same period last year. The current period cash outflows are due mainly to capital expenditures.

Cash flows from financing activities were positive 11.0 billion yen versus a positive 394.2 billion yen in the same period last year. This is mainly to finance the Company's working capital needs.

(3) Discussion of projected consolidated operating results

Consolidated operating income forecast for full-year 2013 is 52.0 billion yen, down 11.0 billion yen from the previous forecast (announced on May 15, 2013) reflecting the significantly lower margins for Oil products experienced in the second quarter partly offset by higher chemical results and inventory valuation gains than the previous forecast. 26.0 billion yen in inventory-related gains are included in the operating income forecast.

The Company's Board as of August 14, 2013, has approved a mid-year dividend of 19 yen per share, same as the previous period. The Company reaffirms the full-year dividend of 38 yen per share stated in our announcement in February 2013.

Revision of consolidated earnings forecast figures for full-year 2013 (January 1 through December 31, 2013)

(Unit: million yen)

	Net Sales	Operating Income	Ordinary Income	Net Income	Net Income per share (yen)
Previous forecast (A)	3,100,000	63,000	61,000	33,000	90.52
Revised forecast (B)	3,200,000	52,000	48,000	25,000	68.60
Difference (B-A)	100,000	(11,000)	(13,000)	(8,000)	-
Increase/ (decrease) (%)	3.2	(17.5)	(21.3)	(24.2)	-

2. Information relating to Notes in summary information

(1) Summary of change in major subsidiaries

Not applicable.

(2) Business and other risks

No new business risks or other risks have arisen during the second quarter year-to-date period.

There were no material changes to the business and other risks which were already reported in the year-end report for 2012.

(3) Issues to be addressed

There were no material changes to the business issues to be addressed by the Company Group during the second quarter year-to-date period.

3. Quarterly consolidated financial statements

(1) Quarterly consolidated balance sheet

		, ,	
	2012 (December 31, 2012)	2Q 2013 (June 30, 2013)	
Assets			
Current assets			
Cash and deposits	13,369	27,530	
Notes and accounts receivable-trade	249,604	215,505	
Merchandise and finished goods	95,270	107,012	
Semi-finished goods	58,506	66,926	
Raw materials	213,052	210,650	
Supplies	6,678	6,942	
Short-term loans receivable	15,081	15,073	
Other	54,817	28,163	
Allowance for doubtful accounts	(343)	(343)	
Total current assets	706,036	677,462	
Noncurrent assets			
Tangible assets			
Machinery, equipment and vehicles, net	39,613	34,546	
Land	146,419	145,624	
Other, net	64,945	64,036	
Total tangible assets	250,978	244,207	
Intangible assets			
Goodwill	330,033	321,570	
Other	22,827	22,091	
Total intangible assets	352,861	343,662	
Investments and other assets			
Investment securities	34,855	36,552	
Other	40,555	34,327	
Allowance for doubtful accounts	(271)	(216)	
Total investments and other assets	75,138	70,664	
Total noncurrent assets	678,978	658,534	
Total assets	1,385,014	1,335,997	

		(Ullit. Million yei	
	2012 (December 31, 2012)	2Q 2013 (June 30, 2013)	
Liabilities			
Current liabilities			
Notes and accounts payable-trade	279,567	226,770	
Gasoline taxes payable	220,034	204,505	
Short-term loans payable	102,616	83,929	
Commercial papers	64,000	91,000	
Income taxes payable	2,461	4,184	
Provision	1,476	1,548	
Other	74,874	76,556	
Total current liabilities	745,030	688,494	
Noncurrent liabilities			
Bonds payable	30,000	40,000	
Long-term loans payable	136,539	136,368	
Deferred tax liabilities	30,705	21,689	
Provision for retirement benefits	128,066	126,128	
Provision for repairs	17,817	20,352	
Other	8,470	6,500	
Total noncurrent liabilities	351,599	351,038	
Total liabilities	1,096,630	1,039,533	
Net assets			
Shareholders' equity			
Capital stock	35,123	35,123	
Capital surplus	52,743	52,743	
Retained earnings	341,684	349,806	
Treasury stock	(141,966)	(142,095	
Total shareholders' equity	287,584	295,578	
Accumulated other comprehensive income			
Valuation difference on available-for-sale securities	(21)	(97	
Total accumulated other comprehensive income	(21)	(97	
Subscription rights to shares		72	
Minority interests	821	910	
Total net assets	288,384	296,463	
otal liabilities and net assets	1,385,014	1,335,997	
		· · · · · · · · · · · · · · · · · · ·	

(2) Quarterly consolidated statement of income and comprehensive income

a. Consolidated statement of income Second quarter YTD period

	2Q YTD 2012 (January 1, 2012 through June 30, 2012)	2Q YTD 2013 (January 1, 2013 through June 30, 2013)
Net sales	1,345,659	1,556,683
Cost of sales	1,343,720	1,480,250
Gross profit	1,938	76,432
Selling, general and administrative expenses	16,388	45,490
Operating income (loss)	(14,449)	30,942
Non-operating income		
Interest income	20	649
Dividends income	341	105
Equity in earnings of affiliates	215	2,907
Other	44	52
Total non-operating income	622	3,714
Non-operating expenses		
Interest expenses	382	1,919
Foreign exchange losses	20	4,674
Bond issuance cost	_	46
Other	14	38
Total non-operating expenses	418	6,677
Ordinary income (loss)	(14,245)	27,979
Extraordinary income		
Gain on sales of noncurrent assets	194	271
Gain from redemption upon dissolution of a joint venture	16,354	_
Gain on distribution of residual assets	103	_
Total extraordinary income	16,652	271
Extraordinary loss		
Loss on sales and retirement of noncurrent assets	77	527
Impairment loss	_	12
Total extraordinary losses	77	539
Income before income taxes and minority interests	2,329	27,710
Income taxes	3,691	12,572
Income (loss) before minority interests	(1,362)	15,137
Minority interests in income		89
Net income (loss)	(1,362)	15,048

b. Consolidated statement of comprehensive income Second quarter YTD period

	2Q YTD 2012 (January 1, 2012 through June 30, 2012)	2Q YTD 2013 (January 1, 2013 through June 30, 2013)	
Income (loss) before minority interests	(1,362)	15,137	
Other comprehensive income			
Valuation difference on available-for-sale securities	153	(111)	
Share of other comprehensive income of associates accounted for using equity method	188	34	
Total other comprehensive income	342	(76)	
Comprehensive income	(1,019)	15,060	
Comprehensive income attributable to			
Comprehensive income attributable to owners of parent	(1,019)	14,972	
Comprehensive income attributable to minority interests	_	88	

(3) Quarterly consolidated statement of cash flows

(Unit: Million yen) 2Q YTD 2012 2Q YTD 2013 (January 1, 2012 (January 1, 2013 through June 30, 2012) through June 30, 2013) Net cash provided by (used in) operating activities Income before income taxes and minority interests 2,329 27,710 Depreciation and amortization 12,145 11,118 Amortization of goodwill 8,462 (2,907)Equity in (earnings) losses of affiliates (215)Impairment loss 12 Increase (decrease) in provision for retirement benefits 3,244 (1,938)Increase (decrease) in provision for repairs (2,552)2,534 Interest and dividends income (362)(754)Interest expenses 382 1,919 Gain from redemption upon dissolution of a joint venture (16,354)Gain on distribution of residual assets (103)Loss (gain) on sales and retirement of noncurrent assets 256 (116)Decrease (increase) in notes and accounts receivable-trade 81,207 34,099 Decrease (increase) in inventories (18,025)(14,576)Increase (decrease) in notes and accounts payable-trade (52,797)(43,327)Decrease (increase) in accounts receivable-other (399)(13,504)Increase (decrease) in accounts payable-other (13,109)(25,752)Other, net (4,457)(7,449)Subtotal (22,015)(11,269)Interest and dividends income received 1,138 1,596 Interest expenses paid (1,636)(995)Income taxes refund 87 28,628 (22,531) (10,497)Income taxes paid Net cash provided by (used in) operating activities (44,316)6,821 Net cash provided by (used in) investing activities Purchase of property, plant and equipment (7,013)(4,128)Proceeds from sales of property, plant and equipment 314 950 Purchase of intangible assets (3,386)(563)Proceeds from distribution of residual assets 103 Collection of investments in capital 50,099 Acquisition of share capital of a subsidiary resulting in change in (377,639)scope of consolidation Payments of long-term loans receivable (5) 47 Collection of long-term loans receivable 45 Net cash provided by (used in) investing activities (337,476)(3,700)Net cash provided by (used in) financing activities Net decrease (increase) in short-term loans receivable 49,029 Net increase (decrease) in short-term loans payable 131,381 (18,337)Repayment of long-term loans payable (50,521)(521)Proceeds from long-term payable 50,000 175,000 Increase (decrease) in commercial papers 27,000 50,000 Proceeds from issuance of bonds 9,953 Purchase of treasury stock (13)(130)Proceeds from sales of treasury stock 11 2 (6,926)Cash dividends paid (10,723)Net cash provided by (used in) financing activities 394,165 11,040 14,161 Net increase (decrease) in cash and cash equivalents 12,371 Cash and cash equivalents at beginning of period 280 13,369 Cash and cash equivalents at end of period 12,651 27,530

(4) Notes on assumption of going concern

Not applicable.

(5) Notes on significant changes in the amount of shareholders' equity

Not applicable.

(6) Segment information

Second quarter YTD 2012 period (January 1, 2012 through June 30, 2012)

Net sales and segment income by reportable segments

(Unit: Million yen)

	Oil	Chemical	Total	Adjustment (Note) 1	Quarterly consolidated statement of income amount
Net sales					
Sales to third parties	1,210,074	135,584	1,345,659	-	1,345,659
Internal transactions	127,931	17,324	145,256	(145,256)	_
Total	1,338,006	152,909	1,490,915	(145,256)	1,345,659
Segment loss	(13,058)	(1,391)	(14,449)	-	(14,449)

⁽Note) 1. Adjustment of (145,256) million yen represents an elimination of inter-segment transactions.

Second quarter YTD 2013 period (January 1, 2013 through June 30, 2013)

Net sales and segment income by reportable segments

	Oil	Chemical	Total	Adjustment (Note) 1, 2	Quarterly consolidated statement of income amount
Net sales					
Sales to third parties	1,396,421	160,261	1,556,683	_	1,556,683
Internal transactions	948,901	114,828	1,063,729	(1,063,729)	-
Total	2,345,323	275,089	2,620,412	(1,063,729)	1,556,683
Segment income	27,172	12,231	39,404	(8,462)	30,942

⁽Note) 1. Adjustment of (1,063,729) million yen represents an elimination of inter-segment transactions.

^{2.} Total segment loss is the same as operating loss in the quarterly consolidated statement of income.

^{2.} Goodwill amortization of (8,462) million yen is shown in the adjustment column as it is not allocated to each segment.

^{3.} Total segment income plus "Adjustment" is the same as operating income in the quarterly consolidated statement of income.